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### WE ARE THE CREATORS OF FEDERAL SERVICE PROJECT MANAGEMENT<sup>SM</sup> (FSPM<sup>SM</sup>)

We specialize in delivering services to federal organizations in a dependable, predictable, and TRULY projectized manner through our proprietary developed and Federal Service Project Management (FSPM) framework.

Simply put, we developed a framework to ensure we consistently execute the essential tasks with precision and excellence.



### What is FSPM<sup>SM</sup>?

Federal Service Project Management (FSPM<sup>SM</sup>) is a standardized framework for providing agile, yet dependable services to federal government customers in a projectized manner. The framework utilizes key concepts from industry recognized sources as the foundation of its approach and as developed as a response to the highly discretionary and non-standardized approach that commercial industry organizations execute and deliver projectized services to the US Government in the federal sector. FSPM allows organizations to execute the entire federal contract life-cycle from sales to project closure in an integrated and standardized manner. FSPM incorporates the following industry standards:

ISO 21502 (Project Management) ISO 21503 (Program Management) ISO 21504 (Portfolio Management) ISO 20000 (Service Management) ISO 30405 (Recruitment)
ISO 30409 (Workforce Planning)
ISO 9001 (Quality Management)
ISO 22301 (Business Continuity)

ISO 23326 (Employee Engagement) ISO 30408 (Human Governance) Contract Management Standard Capability Maturity Model Integration

### **DIFFERENTIATORS**

- · Consideration for positions open for greater than 15 days
- · Proprietary & Patent Pending Service Project Management Framework
- 91% Annual employee retention rate, by ISO standard
- · ITIL, ISO, NIST, DCAA, CMMC, and CMMI Compliant
- · Vast Past Performance through Teamed Capabilities
- Workforce coverage for all DoD 8140 qualifications
- · Dept of Labor registered internships & apprenticeships

### FEATURED PAST PERFORMANCE

- DevSecOps & Environment Management
- Mission Support as a Service
- · Offensive/Defensive Tool Development
- · Defensive Cybersecurity Support
- · Network Engineering
- · Tier 1-3 Service Desk Support
- SCRUM Framework Support
- · Systems Administration
- Communications Security (COMSEC)

### **PARTNERSHIPS**









### **ABOUT US**

We specialize in delivering services to federal organizations in a dependable, predictable, and truly projectized manner through our FSPM framework. We do the simple but often gravely overlooked, important things really, really, well.

We were founded as and continue to be rooted in IT, cyber, and software development (as all modern companies should be) but continue to grow and expand into other service areas such as emergency management, disaster response, and healthcare.

### ADOPTERS OF THE CONTRACT MANAGEMENT STANDARD

As the first 8(a) to officially adopt the Contract Management Standard (CMS) and Contract Management Book of Knowledge (CMBOK), we continuously strive to maintain alignment with the best practices, process, standards, and lexicon published by the National Contract Management Association (NCMA).



### **NAICS CODES**

541512	541611	561110
541519	541690	561210
541330	541990	611420
541511	541430	611430
541490	541614	611699



# **OUR CUSTOMERS**

Which one are you?



### **Acquisition Professionals**

Individuals responsible for managing and overseeing the procurement of goods and services for government agencies. Their roles involve ensuring that the government follows the proper procedures to acquire these resources efficiently, cost-effectively, and in compliance with federal regulations.

They work in various capacities, such as Contracting Officers (COs), Contract Specialists, or Program Managers, and are involved in activities like drafting solicitations, evaluating proposals, negotiating contracts, and managing the performance of contractors

Our approach reduces administrative burden, increases efficiency in award execution, and ensures every procurement action **supports mission objectives** with clarity, precision, and measurable outcomes.

CONTACT US TO GET YOUR
TAILORED CAPABILITY BRIEFING



### Service Recipients

End-users or beneficiaries of the goods and services acquired through contracts. Their role is essential because they are the ones for whom our work is performed, and their needs drive the procurement process.

The main role of service recipients is to utilize the services or products provided through the contract to meet their operational needs and objectives.

They provide critical feedback on our performance, helping acquisition professionals

ensure the contract is meeting its goals.

We provide our proprietary service project management framework focused solely on

deliverables and mission requirements.

CONTACT US TO GET YOUR
TAILORED CAPABILITY BRIEFING



### **Teaming Partners**

Companies or non-government organizations that we collaborate with to bid on and execute government contracts together. These partnerships are formed to combine the strengths, capabilities, and resources of multiple entities to meet the requirements of a government contract more effectively than we could individually.

Teaming partners play a vital role in the success of GovCon programs by pooling resources, knowledge, and capabilities to deliver the best possible results for government clients.

We provide them access to the same capabilities and procurement vehicles we have, enabling customers who already trust them, access to our combined strengths.

CONTACT US TO GET ON-BOARDED
AS A TEAMING PARTNER

## **BRAND PROMISES**

Our brand promise is our unwavering commitment to delivering exceptional experiences and value with every interaction. Rooted in our core values, it guides every aspect of our business from exceptional levels of quality to setting us apart from the competition. By consistently upholding our promises, we distinguish ourselves and ensure our customers receive unparalleled quality and care.



### Consideration for Positions Open for Greater Than 15 Business Days

When we are paid to provide a service through our personnel, having unfilled positions for an extended period directly affects our ability to deliver exceptional service. For this reason we offer our customers consideration for a position open greater than 15 business days.



### Targeted Retention Rate of 91% or Higher per Program Period of Performance

Since our employees are the core of the services we provide, our ability to retain them directly impacts the quality of service our customers receive. By targeting a retention rate of 91% or higher, we ensure that our customers benefit from consistent, experienced professionals who understand their unique needs and deliver exceptional results.



### 100% Transparent Accountability & Tracking of Program Deliverables

We maintain (and allow you) 100% visibility into the way we interpret your requirements and our progress/status of them as they become program deliverables. We leverage our proprietary and patent pending service project management framework to ensure every deliverable, task, issue, milestone, etc. is monitored and reported accurately in real-time.